

DATE: 17th July 2022

SMH Ref: SMH-WS-Q-2021-070-A01

Techno-Commercial Proposal

ATTENTION:

Mr. Tariq Ahmad,
Saudi Chevron Phillips Co. (S-Chem),
Jubail,
Kingdom of Saudi Arabia.

Subject: Dryer splitter Replacement

Customer Ref: Email

Dated: 05th July 2022

Dear Sir,

Thank you very much for providing us an opportunity to quote for the subjected services.

We hereby submit our Techno-Commercial Proposal for "Dryer splitter Replacement" as per **Email** dated on 05th July 2022 for SCHEM.

We hope our proposal suits your requirements, please do not hesitate to contact us for any further clarifications if required.

Assuring you of our best attention and prompt service at all times and look forward to your further instructions.

Thanks and Best Regards,

Raghu Raman

General Manager

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Techno-Commercial Proposal

Subject: Dryer splitter Replacement
Customer Ref: Email
Dated: 05th July 2022

RESPONSIBILITIES:

• SMH Industrial Services Co. Ltd.

- 1) SMH shall perform the Scope of Work as discussed during site-visit and Email dated 05th July 2022. The services include access to the equipment and execution of all mechanical activities related thereto.
- 2) SMH shall provide competent Supervisor, Millwright Technicians, Riggers and other related high-skilled and semi-skilled personnel who will ensure the smooth execution of the servicing requirement.
- 3) SMH shall provide continuous 12-hours coverage in single shift to perform its required services.
- 4) SMH shall ensure at all times to perform its jobs with utmost safety of personnel and equipment as its top priority and the job will be completed with the best quality within the stipulated timeframe.
- 5) SMH shall provide the mechanical tools and equipment like hand tools, rigging tools and other precision measuring tools as required to execute the job safely.
- 6) SMH shall also provide lifting tools such as rigging tools and safety harnesses etc. as required to facilitate the servicing of the machinery.
- 7) SMH shall make available necessary consumables, however, all special consumables to be provided by SCHEM as and when required.
- 8) SMH shall do the proper storing and tagging of used Spares during the shutdown and will handover to SCHEM after the shutdown.
- 9) SMH shall provide Temporary Facilities such as Portable Office, Tools Container, Mess Hall Container, First Aid Facility and Toilet Container etc.
- 10) SMH shall provide Food, Accommodation and Transportation for all SMH personnel during the Turnaround period.
- 11) SMH shall provide basic Personal Protective Equipment (PPE) for all its personnel and any special PPE shall be considered under SCHEM responsibility.
- 12) SMH shall practice good house-keeping and shall ensure the cleanliness and orderliness within its temporary facility area and at the job site.
- 13) SMH shall submit final detailed overhauling report for the job carried out in soft as well as hard copy within one month from job completion date to SCHEM.

• SCHEM

- 1) Confirmation of job award in writing either by fax or mail, before any mobilization in the form of Purchase Order, Service Order, Letter of Award, etc. clearly accepting the quotation's terms and conditions at least 1 months prior to mobilization date.
- 2) SCHEM shall issue the IDs, Permits and/or Gate passes for SMH personnel, equipment & vehicle for transport as required.
- 3) SCHEM shall conduct necessary HSE Procedure briefing for all assigned SMH personnel.
- 4) SCHEM shall provide access to its utilities namely, water, air and electricity as required by SMH for the job.
- 5) SCHEM shall be responsible for system blinding/de-blinding services however SMH shall perform equipment blinding/de-blinding, all required blinds and gasket shall be arranged by SCHEM.
- 6) SCHEM shall provide all required spare parts for replacement.
- 7) SCHEM shall provide special tools for the equipment as required.
- 8) SCHEM shall be responsible removal / reinstallation and calibration of all Instrumentation probes.
- 9) SCHEM shall provide access, platforms and scaffoldings as necessary for all equipment in coordination with SMH.
- 10) SCHEM shall allow to use load tested EOT crane available at site as and when required.
- 11) SCHEM shall provide Mobile Crane and Forklifts (With operators) as and when required for all lifting and shifting activities to facilitate replacement services.
- 12) SCHEM shall provide all required Lifting plans and Rescue plans as required.
- 13) SCHEM shall provide Trailer/Boom Truck/Pick up for transportation of parts/equipment inside plant as & when required.
- 14) SCHEM shall be responsible for any repair services such as hot work, welding, machining etc. required based on initial inspection.
- 15) SCHEM shall be responsible for all NDT services.
- 16) SCHEM shall do the isolation and purging of the machines.
- 17) SCHEM shall be responsible for all Electrical related services, however, SMH shall coordinate with designated contractor.
- 18) SCHEM shall be responsible for all the piping modifications including hydro-testing, if required.
- 19) SCHEM shall be responsible for all static equipment jobs.
- 20) SCHEM shall provide OEM Manual and drawings for execution of job.
- 21) SCHEM shall confirm additional works with a firm PO or may confirm in writing via email/fax by the Contracts Department prior to its execution.
- 22) SCHEM shall issue the Completion Certificate upon successful completion of Work.

WORK DURATION:

Mechanical Spanner Days: 10 Days 12 hours / day

The above work duration is suggested considering that there shall be no delay on the delivery of materials, spare parts, Instructions, Information and /or services from client and that no emergent work or unforeseen conditions at the time of execution shall arise which can affect the overall timeline of any or all of the activities.

SCOPE OF WORK:

System	Tag No	Equipment Name	Nature of Work / Job Title	Scope of Work
Extruder	42X87	Piping	Replace Dryer splitter	To replace by new one
Extruder	43X87	Piping	Replace Dryer splitter	To replace by new one

NOTES:

1. Due to ongoing COVID-19 issue, it is highly expected that there will be limitations on work as per latest Govt. Regulations during Curfew, Friday/Saturday, however, any delays due to such Rules and Regulations which are beyond control of SMH shall be considered unaccountable and informed to SCHEM well in advance.
2. Any job that arises during the execution not specifically mentioned in initial SOW, which becomes necessary for completion of activities will be quoted as additional job and shall be executed upon Client's confirmation.
3. Any part or component repair work including Engineering, Drafting, Specialist processes, machining etc., which may be found necessary as a result of inspection or during execution, unless specifically mentioned in the SOW shall be responsibility of the client.
4. Any In-situ Machining, Drilling, tapping if arises during dismantling of specific components or which requires any Third Party Specialized Services, which is not a part of Standard Maintenance Procedures, shall be Client's responsibility.
5. Any kind of Repair, Hot Work & Machining as per OEM, Sand Blasting, Grit Blasting, Ice Blasting, Painting, and Coating will be SCHEM responsibility, In case SMH have to perform as optional scope then same will be treated as additional and shall be charged at actuals.

QUOTATION PRICE:

Sr.#	Description	Amount (SAR)
1	Replacement of Dryer splitter	92,200
Total Lump Sum Amount		92,200/-
Amount In Words: Saudi Riyals Ninety Two Thousand and Two Hundred Only		

I. General Terms:

1. This quotation is valid for 15 Days.
2. This quotation is issued without any obligations and any resulting order is subject to review for acceptance.
3. This quotation is based on the data gathered and received from client as well as the notation and observation made by our technical representatives during the site visit. Any changes to the conditions of the equipment thereafter or at the time of your acceptance of this offer shall allow us to re-evaluate our proposal if necessary.
4. Any future enhancement in the scope of work as may be required or as per request by the client shall be charged separately. Such requests shall be communicated officially, in email or documented as an addition or amendment to the PO prior to execution.
5. SMH reserves the right to plan the equipment and personnel necessary to carry-out its scope of work without causing any delay to the job schedule. Allotment of crew and equipment will be as per SMH plan.
6. This quotation is submitted considering normal situation however in the event of any force majeure situation such as acts of God viz. floods, earthquakes, declared medical emergencies etc. or strikes or acts of War reasonably beyond our control and not able to perform its obligations then SMH shall not be liable for any damages to the client resulting from such failure to perform the project.

II. Payment Terms:

1. 100% within 30 days from date of submission of invoice, by cheque/TT to our account.
2. Value Added Tax shall be applicable extra at actuals at the time of invoicing
3. No provision is made for retention or proposed price exclude any form of duty or any other taxes or levy which would be for account of customer.

III. Liability Terms :

1. In no event SMH shall be liable for any consequential, incidental, indirect or special damages including loss of use, loss of data, loss of profit or revenue, cost of capital, cost of substitute equipment, facilities or services, downtime cost, whether directly or indirectly, incurred by customer with respect to the Services.
2. In no event SMH's liability to Customer shall exceed the contractual price of the Services.
3. SMH's maximum liability for defective service shall be limited to the cost of re performing the defective service and under no circumstances shall the cost exceed the amount of this service contract.

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